



HETRICK-MARTIN INSTITUTE
EMPOWERMENT, EDUCATION & ADVOCACY FOR LGBTQ YOUTH

2016

Annual Report



Mission

Hetrick-Martin Institute (HMI) believes all young people, regardless of sexual orientation or identity, deserve a safe and supportive environment in which to achieve their full potential. Hetrick-Martin creates this environment for lesbian, gay, bisexual, transgender and questioning (LGBTQ) youth between the ages of 13 and 24, as well as their families.

Through a comprehensive package of direct services and referrals, HMI seeks to foster healthy youth development. HMI's staff promotes excellence in the delivery of youth services and uses its expertise to create innovative programs that other organizations may use as models.



Our History

In 1979, life partners and educators on gay and lesbian issues, Dr. Emery Hetrick, a psychiatrist, and Dr. Damien Martin, a professor at New York University, heard the heartbreaking story of a homeless 15-year-old boy who had been beaten and thrown out of his emergency shelter because he was gay. They were so incensed that they gathered a group of concerned adults and created what was then called the Institute for the Protection of Lesbian and Gay Youth (IPLGY) to assist this group of young people who desperately needed support.

In 1988, the organization was posthumously renamed Hetrick-Martin Institute in honor of its founders and their lifelong commitment to service. Now, more than nearly four decades later, Hetrick-Martin Institute has become the nation's oldest and largest lesbian, gay, bisexual, transgender, and questioning (LGBTQ) youth service organization. HMI directly engaged nearly 2,000 youth on-site from more than 300 zip codes in the last fiscal year, as well as reached over ten thousand youth through our Advocacy & Capacity Building trainings, workshops and street outreach.

Engaged nearly

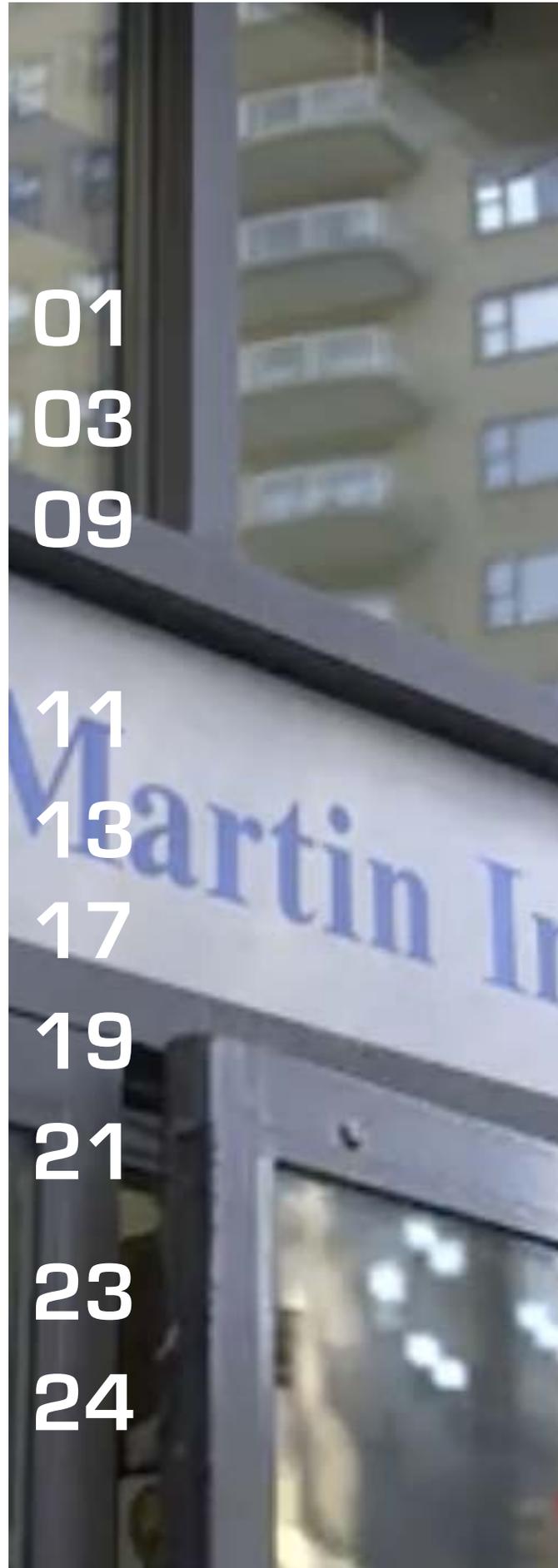
2,000

youth on-site from more than 300
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CONTENTS

From the CEO	01
Youth Services	03
Center for LGBTQ Youth Advocacy & Capacity Building	09
New Jersey	11
Profiles	13
Outreach	17
Fundraising Events	19
Corporate & Foundation Support	21
Major Donors	23
Finance Graphs	24



FROM THE CEO

THOMAS KREVER



On-site, citywide and across the nation, HMI has grown exponentially in FY16. While we continue to ensure a safe haven for LGBTQ youth to help them reach their full potential—providing mental health, homeless services, academic enrichment, employment, health services and so much more at 2 Astor Place, and 550 Broad Street in Newark, New Jersey, we recognize that not everyone can reach our doors safely. And so, we are working with other Community Based Organizations (CBO's), city, state, as well as federal and international entities, to begin creating systemic (policy and institutional level) change and more supportive practices for our youth, and the communities seeking to serve them, around the world.

In taking our work citywide, the success of year one of our City Council Initiative (CCI), “HMI GOES CITYWIDE FOR LGBTQ YOUTH” has begun to lay the course for our national work on multiple levels:

- We partner with over 60 CBOs across all five boroughs, building a model for how community organizations and public agency partners can build coalitions for the betterment of our youth
- Through our youth summits we engaged 500 youth, creating safe spaces for them to find connection, both to each other and the supportive services available in their communities that will further help to empower and connect them to the opportunities society has to offer.
- Through additional staffing and unprecedented coalition building amongst street outreach workers and medical partners, we increased our capacity for homeless youth street outreach and working with trained specialists for engaging families

We are meeting regularly with the New York Police Department, the Department of Education, the Department of Housing and Homelessness, the Department of Health and Mental Hygiene, and other city agencies to build staff competence and create change through the systems our young people interact with every day, so LGBTQ youth may feel safer wherever they go and with whomever they may engage.

Reflecting our growing imprint and capacity in the city, we were thrilled to work with new partners on several major projects:

- The National Book Foundation came to us to launch their organization’s first after-school reading group for specifically LGBTQ teens in NYC
- “The Gender Institute,” created in partnership with the NYC Department of Education, offers regular trainings for principals, teachers, and other school leadership, to empower school personnel with the tools, information and practices, in how to better serve their LGBTQ, gender-liberated, and transgender students
- Recognizing the mental and emotional health disparities affecting LGBTQ youth, HMI was selected by the Mayor’s Fund to Advance New York City, in collaboration with the New York City Center for Economic Opportunity and the Department of Health and Mental Hygiene, to receive a “Connection to Care” grant to help us improve access to mental health care across all five boroughs. Through this program, HMI staff have been able to connect more youth than ever before to comprehensive medical and mental healthcare

How many socks, how many meals, how many support groups, what does it take to change a life? We are collecting data that could revolutionize the way drop-in centers serve their clients. Using the SALESFORCE database system HMI can track and evaluate each service provided to every single young person walking through our doors. We can now identify which of our services are being accessed, when and why, and then share that data in more comprehensive reports that will inform not only our work, but you, our supporters in ways that we’ve never been able to before. In time, this data could be used to understand the trends and needs of marginalized LGBTQ youth in a whole new way.

The year ahead will see us expanding our advocacy and capacity building work as HMI releases its wraparound support manual that could be used for sharing our best-practices with communities who may need it anywhere in the world. This how-to manual will be the next steps we take towards developing HMI into a nationally replicable model. Thanks to our growing partnerships with corporations and institutions such as Facebook, AOL, Moody’s, Urban Institute and Frameworks, we are learning which communities beyond our state borders most need our services. On-site, meeting the needs of our youth continue to be our top most priority and we will continue to be here for them.

In our mission to create safer spaces beyond 2 Astor Place, our programs in NJ continue to grow and thrive. This spring HMI: NJ, reached the milestone of over 1,000 LGBTQ youth served and launched its own statewide training services, spreading well beyond its home in Newark, doing landmark work across the great state of New Jersey.

As this work continues to grow, we are deeply aware and appreciative of the ongoing dedication of our supporters and friends like you, who continue to believe that all young people, regardless of sexual orientation and gender identity deserve a safe and support environment in which to reach their full potential.

Thank you for entrusting HMI with this important task. Thank you for believing in our young people.





HMI: YOUTH SERVICES

For a young person who does not feel safe in the world or who does not have a community to call home, [finding the space at HMI to be yourself, explore yourself, meet others like you, and gain access](#) to mental and physical health, housing, academic and other vital resources, can be a life saving or life changing intervention.

Our goal is to assist young people on the journey from crisis to stability, and stability to success. We create and actualize all our programs through the lens of Trauma Informed Care, Positive

Youth Development and Emotional Wellness.

To better serve our youth, [Youth Services has adopted a seven tracks approach](#) to better encompass and integrate the opportunities HMI offers the youth we serve.

We know that at Intake youth are often in crisis etc. Based on screenings done at intake, with a counselor, etc. we know:



78%

new youth at intake reported histories of trauma exposure, including abuse, neglect, domestic violence, sexual assault, and exhibited signs of PTSD

13%

new youth at HMI scored high on our alcohol screening

19%

new youth have been to a psychiatric hospital in their lifetime

16%

new youth at HMI scored high on our depression screening

10%

new youth at HMI scored high on our drugs/substance use screening

Wrap-Around supports, services and programs that operate within HMI on-site, include:

Health & Wellness

Practicing healthy living and learning how to protect yourself, your peers, and your community.

- Prevention Services
- HIV and STI testing, counseling, and support
- Health Counseling
- Referrals to LGBTQ doctors, clinics, and other providers
- Medicaid enrollment services
- Free condoms, internal condoms, and lube
- Groups and paid internships

Provided HIV prevention and education services to nearly

400 youth members

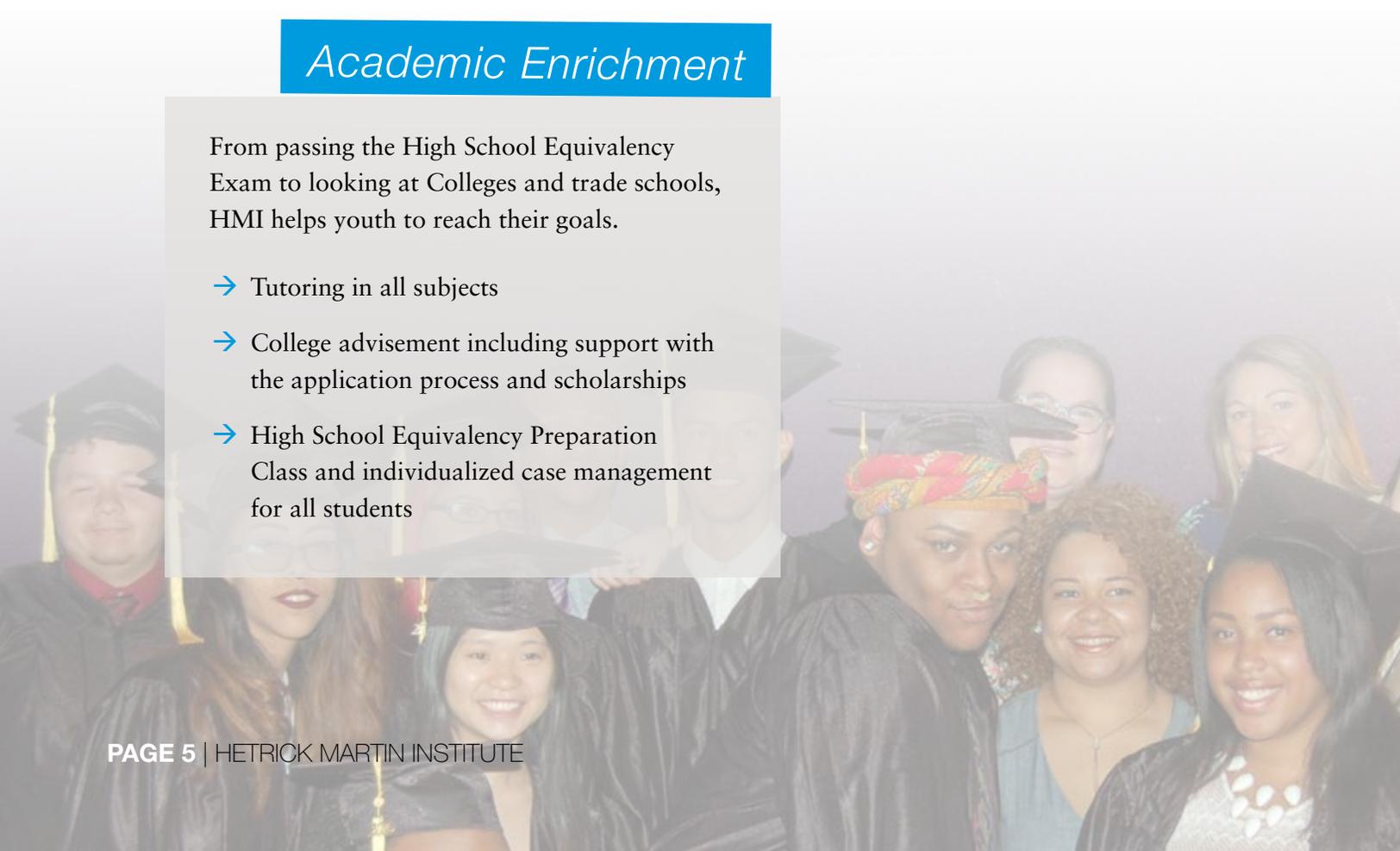
Provided HIV counseling, testing and referral to nearly

300 members

Academic Enrichment

From passing the High School Equivalency Exam to looking at Colleges and trade schools, HMI helps youth to reach their goals.

- Tutoring in all subjects
- College advisement including support with the application process and scholarships
- High School Equivalency Preparation Class and individualized case management for all students



Arts & Culture

Exploring and learning; visual, creative, and performing arts.

- Dance and Drama classes
- Open Art Studio
- Photography Internships
- Writing Workshops
- Expressive Art Therapy groups



Member Navigation

HMI's Member Navigators and youth leaders acting as Peer Orientation Workers (POWers) ensure that when they arrive at HMI, all youth are assisted with immediate needs and connected to staff case managers. Member Navigators facilitate youth in meeting their daily programmatic goals and make sure that everyone feels connected and included while in our space.

Job Readiness

Preparation and support for finding work and career-building. Our employment specialist(s) help with:

- Developing job skills
- Resume writing
- Interviewing
- Finding gainful employment
- Internships and Externships

Homeless Youth

- Citywide Street Outreach
- Pantry Services (access to clean clothes, hot showers, toiletries, etc.)
- Case Management – Assistance in finding, securing, and sustaining supportive housing
- Drop-in harm-reduction support groups
- Assistance with finding legal support
- HIV support for Homeless Youth

Mental Health

We support youth in working towards emotional wellness in a safe and confidential environment.

Counseling sessions and support groups about a wide-range of challenges facing our youth:

- Depression, anxiety, and stress
- Substance use
- Health issues and safer-sex questions
- Relationships and family issues
- Coming out and gender identity exploration
- Experiences with Homophobia and Transphobia
- Verbal, sexual, psychological abuse, and domestic violence
- Family counseling

Program Highlights

- HMI was selected by the [National Book-Up Foundation](#) to be an anchor site of literacy for LGBTQ youth in the greater NY metropolitan area. This program brings literacy to life through innovative programming and citywide outreach to ensure the future edification of NYC's marginalized and otherwise underserved LGBTQ youth.
- Partnering with La Mama, No Longer Empty, GALERIE Magazine, and The Village Alliance, on assorted projects and events, [HMI youth artists](#) had several opportunities to participate in community events and mainstream art exhibit and gallery showings, demonstrating for them the real-life application of their skills and dreams as young artists and helping to build their artist portfolios.
- [Tau Gamma](#) is a unique trans youth of color internship intensive that includes 8 weeks of internship and 8 weeks of externship, legal help, appropriate office behavior, and how to advocate for one's self and LGBTQ best-practices in the workplace, preparing our young people for the distinct and varied challenges they will face as trans women of color.
- [HMI employs some of the most skilled social workers in the field.](#) We are in our 9th year of our internship program and now work with both graduate and undergraduate students from schools including: Columbia, NYU, Fordham, Hunter, Adelphi, Boston University, Rutgers, and Brooklyn College.
- HMI maintains a partnership with the [Urban Justice Center](#) to provide on-site legal clinics to our youth members who are experiencing homelessness on an appointment basis. In FY15 our staff linked 48 youth to legal services through this program.
- [Family Counseling](#) - Many parents, siblings and family friends struggle when a young person they know and love "comes out", often lacking the resources and understanding needed to help a young person cope. HMI works tirelessly to re-build families, in addition to ongoing family counseling.

HIGHLIGHTED STATISTICS FOR FISCAL YEAR 2016

Total Youth Served at HMI	2084
New Intake	1011
Hot Meals	691 unduplicated youth; 8758 hot meals
HIV Prevention and Education Services	400 youth members
HIV Counseling, Testing and Referral	300 youth members accessed our STD prevention and treatment program

Academic Enrichment

Classes One-on-one tutoring College-prep	Over 450 young people benefitted from Extended Learning Time at HMI
HMI's College Prep program	126 young people participated, a 22% increase from the prior year
Scholarships	Over 50 young people received financial support for higher learning (11 of whom were formerly homeless youth)
Job readiness program, which included workshops and mentorship opportunities on interview preparation, resume writing, financial literacy and dressing for success	Over 200 young people participated in partnerships with more than 20 corporations; including 146 HMI Sponsored paid internships and 70 fulltime external job placements
HMI's Arts and Culture after school programs such as voice, dance, theater, expressive arts, creative writing, photography, painting and sculpture	More than 394 young people participated

Case Management Services

Assistance with housing Legal Support Connections to medical providers	465 unduplicated youth accessed 3,441 services
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Pantry Services

Showers	144 showers
Clothing	2,419 clothing
Laundry	100 laundry
Total	428 unduplicated youth received 3,380 services

Street Outreach to Homeless Youth	10,450 "encounters"
Comprehensive mental health screenings	511 unduplicated youth
Mental health services through support groups, psycho-education, individual counseling, and harm reduction groups on-site at HMI	Over 200 youth members served

THE CENTER FOR LGBTQ YOUTH. ADVOCACY & CAPACITY BUILDING

Created in 2013, HMI's Center for LGBTQ Youth Advocacy & Capacity Building, advocates on behalf of LGBTQ youth by influencing policy on local, national and international levels, while helping to build the capacity of decision-makers, individuals and institutions that serve this marginalized population.

Our Center is dedicated to sharing best practices for working with LGBTQ youth in all aspects of their life and addressing the disparities in services available to them. At the same time, we create forums for young people to be heard – giving voice to their personal stories and providing opportunities to become active participants in the systems that directly impact them. Through our Center, HMI extends decades of leadership in this field so that our experiences may serve as models and be replicated for those in need.

The Center for LGBTQ Youth Advocacy and Capacity Building helps establish safer schools, prevent bullying and victimization, develop more effective policies targeting the health and wellness

of our young people, and promotes increased funding opportunities that better address the needs of LGBTQ youth.

FY16's most significant work and triumph came in the form of HMI GOES CITYWIDE, a year-long program launched in partnership with the City Council of New York to expand HMI's services beyond 2 Astor Place and into all 5 boroughs.



The program's six components were:

01 CONVENE LGBTQ YOUTH SUMMITS IN EACH BOROUGH

In January 2015, HMI held a first-of-its-kind (exploratory) LGBTQ Youth Summit bringing together LGBTQ young people from across the five boroughs. We replicated these summits in each borough to connect LGBTQ youth and service providers, develop strategies, and enact programming, to effect change for the young people who need it most. In total over 500 youth and 50 CBO's participated.

02 STRENGTHEN AND RE-CONNECT LGBTQ YOUTH AND THEIR FAMILIES

HMI assessed and designed new curriculum for families with LGBTQ youth. HMI expanded the outreach and follow-up of its annual family retreat to better gauge need and impact of its efforts. The new curriculum and outreach are poised to help a larger group of newly engaged youth citywide.

03 PARTNER WITH KEY NEW YORK CITY AGENCIES TO PROVIDE ACCESS, CARE-COORDINATION AND TRAINING SERVICES FOR LGBTQ YOUTH

HMI partnered with the Department of Youth and Community Development (DYCD) in assessing the overall environment within their LGBTQ homeless youth shelters. HMI partnered with the Departments of Education, Probation, Youth and Family Justice, and the Administration for Children Services, to provide on-site technical support, instruction in best practices, and personalized client-centered services, to LGBTQ youth within their systems.

04 MENTAL HEALTH TRAININGS

HMI's mental health team provided comprehensive trainings to more than 50 community-based organizations and city agencies across the five boroughs, through on-site workshops, city wide webinars, and training summits, on how to effectively support and care for LGBTQ youth struggling with mental health challenges.

05 EXPAND SERVICE CAPACITY ON SATURDAY

HMI expanded our Saturday hours and program services (i.e. mental health screenings and assessments, immediate referrals and access to health counseling, legal services, HIV testing and linkage to care, hot meals and pantry services) to allow an additional 170 youth to access comprehensive services and opportunities unavailable elsewhere in the city on Saturdays.

06 EXPAND PSYCHIATRIST SERVICES

This initiative allowed HMI to hire a psychiatrist on staff whose services are now available to all of our partnering agencies and the many youth we work with.

In FY16 The Center for Advocacy & Capacity Building also began monthly trainings with the NYPD, and working with the Department of Education, to create more positive interactions for LGBTQ youth with these systems and guidelines for safer schools which were distributed to all NYC schools in spring of 2016.

Also through "The Center," members Hetrick-Martin Youth Advocates (HYA), attended and participated in conferences and convenings on LGBTQ youth policy in Chicago, Florida, and D.C.

HMI: New Jersey

HMI: New Jersey is modeled on the services and programs for LGBTQ youth operated for more than 36 years by HMI headquarters in New York City.

This “one-stop center” provides free:



HMI: New Jersey is the first comprehensive LGBTQ youth out-of-school time program in New Jersey dedicated to providing LGBTQ and other youth who are at-risk of harassment, abuse, neglect, homelessness and disconnection with a safe, supportive environment in which to grow and thrive. The site is based in Newark, New Jersey.

As HMI continues to expand nationally the New Jersey chapter serves as the first direct service site outside of the HMI headquarters in New York City.

[HMI is the only agency nationwide providing direct services daily to LGBTQ youth in more than one state.](#)



1,000+

young people from more than 48 zip codes in Northern New Jersey served since HMI: New Jersey's inception



PROFILES IN THE HMI COMMUNITY

I started at HMI as a volunteer, and then a part-time employee, then working two simultaneous jobs at HMI, and then before I knew it had been working here full time for about six years. There is nothing like HMI's community: the staff, our dedicated volunteers and donors, and of course the amazing youth. Serving as the Pantry Coordinator, I've been able to work with the wonderful community members who donate clothing and goods, and have also been given the unique opportunity of doing direct youth work with HMI's young people. Helping a young person find a perfect outfit for a job interview, or finding them a warm, beautiful coat for the winter, or helping someone explore their gender expression through new clothes—I cannot describe how great that is to observe, what it is like to see youth get closer to achieving their full potential through something as simple as a new outfit and a hot shower.

[Annalee Fannan](#)
[Pantry Coordinator](#)
[Homeless Youth Services](#)
[Hetrick-Martin Institute](#)

HMI STAFF



HMI: VOLUNTEER

& ALUMNI



HMI provided me a safe space when I most needed it, allowing me to exercise my growth, and discover myself, openly and without fear. HMI provided a safe space that was crucial to defining a voice within me, necessary for engaging in a life of pursuing social justice from all levels of intersectionality. HMI supported me in my personal and professional journey towards self-love and acceptance. HMI allowed me to not simply be a witness, but a participant who was actively engaged in unlocking my truest potential.

Christopher T. Winter, MPA MSW (c)

As I toured the school and witnessed the after-school program in action, I had to do everything in my power to hold back tears. The elevator door opened to a place of warmth, energy, passion, and smiling faces—a far cry from my experience as a middle schooler, in particular. After meeting the team, touring the space to engage with some of the young people, I knew I had to part of this incredible organization.

I work in various capacities here. I have deep professional experience in marketing so am happy to contribute there, but I also work with the data team, development group and producing the youth summits. I also co-hosted the Summer Camp Benefit in Fire Island this year—which benefited youth members by providing the back to school supplies and access to our programs—and look forward to building on that success for another great program in 2017.

No day is the same here, and I love that, but getting to know the young people as their math tutor in the academic enrichment program is the highlight of my day! I try to bring real life experiences and concepts to help young people prepare for their High School Equivalency exams. The youth may endure a variety of different challenges, but they are nonetheless determined to be successful and make positive changes in their lives. Watching their face light up when they “get it” makes my heart smile.

I am honored to be a part of the HMI family. The dedication that HMI puts into everything that it does, the programs that it creates, the love it spreads, and the many bright futures it has shaped is truly remarkable.

Ira Rogers

HMI: VOLUNTEER



BOARD MEMBER



When I found out how many laws were different for me, just because I'm gay, I was really shocked. I knew I had to get involved.

My company was looking to diversify their philanthropic interests and I, as an individual, wanted to give back. I had been to a few HMI events and heard about the organization through friends, so I looked into how to get more involved. It started with just volunteering to help staff HMI's prom and grew from there. At first, I never anticipated becoming a board member or the immense contributions Ralph Lauren would later make, it just felt so good seeing the little things that I could do as an individual. Knowing just by showing up and being present I could really make a difference, I thought, "yeah, I can do that." Since then I am so grateful for the ways Ralph Lauren has rallied to support HMI and my work with the organization. It means a lot to know the company you work for is really making a heartfelt genuine effort to represent and support all its employees and their rights and interests. Becoming friends with my fellow board members over the years has been an incredible bonding experience and the work we do together, supporting HMI in its mission, is extraordinarily rewarding on so many levels.

[Alfredo Paredes, Executive Vice President & Chief Creative Officer, Store Design, and Visual Presentation at Ralph Lauren](#)

YOUTH MEMBER



I love coming to HMI because it's like family. They give me the love, support, and help I need to succeed. I know here I am safe, loved, and supported.

[Jamel, HMI Youth Member](#)



REACH & RENOWN

Publicity & Social Media



Press outreach for The 2015 Emery Awards began in October with event listing, press release distribution, and social media engagement on both original and external channels. Media sponsorships played a new key role in expanding and ensuring HMI and Emery Awards Brand Awareness. Media Pitches were sent to over 50 targeted media outlets (i.e. LGBT, NYC Locals, Entertainment etc.). The PR committee members consisted of employees of HMI, Saverio PR, PR Consulting and Edelman.

MEDIA SPONSORSHIPS: 555K actual printed distribution, 8 million approximated digital impressions
PRESS COVERAGE: Featured on Broadway World, EDGE Media Network, Behind the Velvet Ropes, and more
SOCIAL MEDIA: The month leading up to The Emery Awards there were over 300K interactions with HMI; on November 17th alone there were 55.3K Twitter interactions

EMERY AWARDS

HMI events, campaigns and announcements were featured in dozens of local, regional and national publications in FY16 and our social media following more than doubled. We can approximate a total media reach of well **over 5 million**.

HMI enjoyed local, regional and national partnerships with outlets such as [Gay City News](#), [Hamptons Magazine](#), [GOTHAM Magazine](#), [LOGO TV](#), and [Vanity Fair](#), as well as extensive earned media coverage in outlets such as [Huffington Post](#), [Nationswell](#), [NY1](#), and [El Diario](#).



JACKSON HEIGHTS — One of the country's oldest nonprofits focused on LGBTQ youth programs is hosting an all-day event this weekend in Queens.

The Queens LGBTQ Youth Summit, presented by the **Hetrick-Martin Institute**, aims to connect youth — many who are at-risk — to city services and other programs, organizers said.



The event aims to connect at-risk LGBTQ youth with available...
 Photo: Full Capture / Shutterstock.com

Hetrick-Martin Institute held their annual "School's Out 2016" benefit Saturday, June 11th at the home of Lisa and James Cohen in East Hampton. Honorary Host was Edie Windsor. Event co-chairs were Bobby Graham, Ward Williams, Malcolm James Kutner. Event co-hosts were: Alfredo Paredes, Peter Wilson and Scott Sanders.



Honoree Edie Windsor

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OBSERVER STYLE & DESIGN

Spruce Up Your Beach House With a Charitable Life Saver

Designed by the likes of Ralph Lauren Home, Donald Robertson and Ashley Longshore.
 By Dana Sifon • 06/09/16 1:42pm



BUSTLE

A partnership between the National Book Foundation, the Hetrick-Martin Institute (HMI), and Lambda Literary plans to bring an after-school reading program for LGBTQ teens to New York. When its official site launches on February 5th, BookUp LGBTQ will provide teens with a safe space to develop their literary tastes and talents. The program features booklists curated by Megan Kruse and Naomi Jackson, among others. Poet and Cave Canem fellow t'ia freedom ford is attached to instruct.

Gay City NEWS



HMI and Lambda Literary, National Book Foundation, and...
 Photo: [unreadable]

Hetrick-Martin Launches Comprehensive Youth Services Initiative Citywide

BY GEORGE DE STEFANO | Hetrick-Martin Institute (HMI), the nation's oldest social service agency for lesbian, gay, bisexual, transgender, and questioning (LGBTQ) youth, this week announced an ambitious, City Council-funded initiative to provide mental health and support services in all five boroughs.



Logo. NEWNOWNEXT

American Eagle Outfitters Donates Times Square Billboard To LGBT Youth Group

The Hetrick-Martin Institute will launch its "Help Me Imagine" campaign in Times Square.

THE VILLAGER





HMI's signature fundraising events help the agency generate more than one-third of our entire operating budget. Our events attract some of the most influential people from industries ranging from fashion and finance to media and manufacturing.

FUNDRAISING EVENTS

Emery Awards

November 17, 2015

HMI's signature fundraiser honors individuals and corporations for their support of HMI and the LGBTQ community. Held at Cipriani's Wall Street, co-chaired by Alfredo Paredes, Wesley Powell, and Rob Smith, The 2015 Emery Awards raised nearly \$1.4 million, and honored supporters Andy Cohen, Chis Salgado (President of Kiehl's USA), and presented a special Community Partner Award to the 2014-2015 Broadway production of Hedwig and The Angry Inch. The evening and guests enjoyed a spectacular medley by Lena Hall, Tits of Clay, and Stephen Trask, as well as a rousing performance by Andy Bell.

Spring Fling Kinda Thing

May 14, 2016

Co-chaired by Peter Lyons, Bonnie Rabins and Suzanne Leibowitz, held at Field & Barn in High Falls, NY, the event raised nearly \$30,000.

Jeffrey Fashion Cares

April 4, 2016

HMI is one of the beneficiaries of the Jeffrey Fashion Cares NYC event held at The Intrepid Sea, Air & Space Museum. Event co-chairs Michael Krans, Erik Yates and Adam Dinkes helped raise nearly \$90,000 for HMI.

Spring Soiree

May 19, 2016

HMI: New Jersey's premiere event, at Maize Restaurant in downtown Newark, hosted by HMI: NJ's Board of Directors raised nearly \$100,000. The event honored The Frances L. & Edwin L. Cummings Memorial Fund, Verizon, and Broadway legend Alan Cumming.



Women's Pride in the Pines

June 11, 2016

Hosted by Linda Gottlieb and The LGBT Focus Foundation, the event raised more than \$45,000 that goes towards creating more programming for women-identified LGBTQ members at HMI.



School's Out

June 11, 2016

The 18th annual School's Out cocktail party fundraiser was held at the East Hampton home of Lisa and James Cohen; co-chaired by Bobby Graham, Ward Williams, and Malcolm Kutner. The event raised more than \$270,000, which will go directly to providing HMI youth with programs and services necessary to help them reach their full potential. The event featured the auction of one-of-a-kind life preservers to symbolically embody the work of HMI for attendees.



CORPORATE & FOUNDATION SUPPORT

Knowing that robust partnerships are essential to the success of our work, Hetrick-Martin Institute has built an invaluable network of support from some of the country's most generous and respected funders. Their assistance helps to ensure our youth receive the highest quality services that will equip them to face the daunting challenges of today and create a lifetime of opportunities in the future.

HMI would like to thank all of our corporate, foundation and government funders who supported us during Fiscal Year 2016 (July 1, 2015 – June 30, 2016). We are deeply grateful and couldn't be more proud to have them as partners in our crucial work.

\$100,000+

Bloomberg, LP
MAC AIDS Fund
Moody's Foundation
New York Community Trust
New York Women's Foundation
Robin Hood Foundation
H. van Ameringen Foundation

\$50,000+

Butler, Shine, Stern & Partners
Elton John AIDS Foundation
Ford Foundation
Fore Scout Technologies, Inc.
Fossil Foundation
Hedge Funds Care / Help for Children
Kiehl's
L'Oreal
Parc Foundation
Ralph Lauren Foundation
Roddick Foundation
Tides Foundation
Wells Fargo

\$25,000+

Alcoa Foundation
Bank of America
Coach Foundation
David Geffen Foundation
Erno Laszlo
Macy's
Mini USA
Palette Fund
Verizon Communications

\$10,000+

Accent Group Solutions
Amerex
Broadway Cares / Equity Fights AIDS
CIGNA
Consolidated Edison
DIFFA – Design Industries Foundation Fighting AIDS
Facebook
G-III Apparel Group, LTD
Haddad Apparel Group, LTD
Harry S. Black & Allan Fuller Fund
HBO
Institute of International Education
Kathryn J. Dinardo Fund
Lafayette-Astor Associates, LLC
Moody's Corporation
New York Life Insurance
Paddle 8
Ralph Lauren Corporation
RBC Foundation
S. Rothschild & Co.
Shubert Organization, Inc.
Ted Snowdon Foundation
Time Warner, Inc.
Topson Downs of California
United Federation of Teachers
Variety the Children's Charity of New York
Verizon Communications

Viacom International

Yabu Pushelberg

\$5,000+

American Eagle Outfitters Foundation
Arcus Foundation
BWI, LLC
Daniel DeMarco and Associates
Drake Design II, Inc.
GQ
Gucci America
Jewish Communal Fund
MasterCard
McGraw-Hill Company
MUFJ Foundation
Mystic, Inc.
NBC Universal
National Philanthropic Trust
Newmark & Company Real Estate, Inc.
Nordstrom, Inc.
PR Consulting, Inc.
TheOnly.Agency
UBS
Willkie, Farr & Gallagher, LP

GOVERNMENT

New York City Council
Citywide LGBTQ Youth Initiative
New York City Council
Public Health Services/Ending the Epidemic NYC
Connections to Care NYC Dept. of Youth and Community Development
World of Work program NYC
Public Health Services Outreach to Homeless Youth NYC Public Health Services
Outreach and Education for Combination Preventions NYC
Saturday Night Lights NYC
Research Foundation for State University of NY NYS Dept. of Health
AIDS Institute NYS
Administration for Children's Services
Division of Policy, Planning and Management NYS
Dormitory Authority of the State of New York NYS Education Department
21st Century Community Learning Centers Program

MAJOR DONORS

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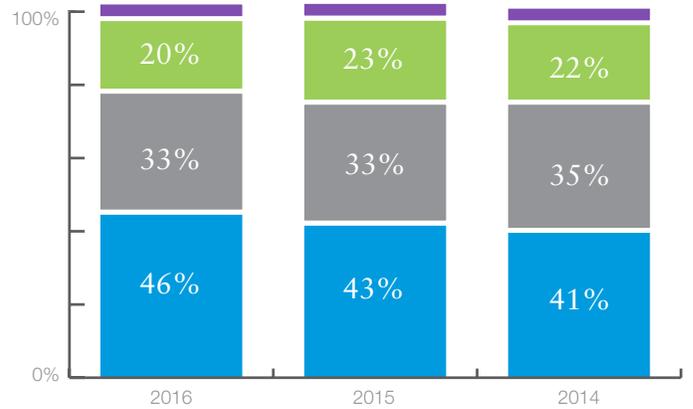
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FINANCIAL STATEMENT

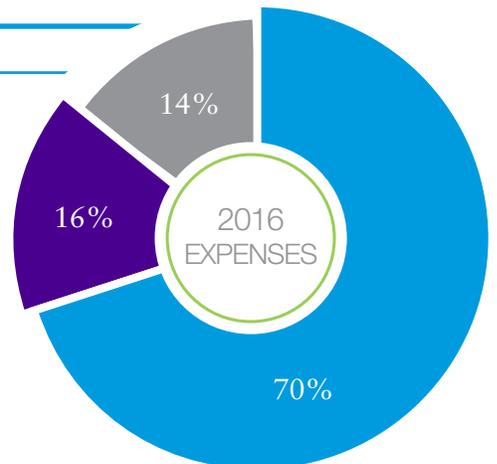
REVENUE COMPOSITION

- Interest, Gains & Other Income (0%)
- Donated Services (1%)
- Special Events (less direct cost)
- Contributions and Grants (Institutional & Individuals)
- Government Contracts



REVENUE COMPOSITION (\$000's)	2016	2015	2014
Government Contracts	3,840	3,503	2,844
Contributions and Grants (Institutional & Individuals)	2,706	2,634	2,479
Special Events (less direct cost)	1,627	1,878	1,574
Donated Services	100	75	105
Interest, Gains & Other Income	25	10.2	15
TOTAL REVENUE	\$8,298	\$8,100	\$7,017

EXPENSE COMPOSITION (\$000's)	
Program	5,923
Management & General	1,397
Fundraising	1,155
TOTAL REVENUE	\$8,475







HETRICK-MARTIN INSTITUTE
EMPOWERMENT. EDUCATION & ADVOCACY FOR LGBTQ YOUTH

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